



NOTICE

WITH RESPECT TO ALL COVERAGE PARTS, THE POLICY YOU ARE APPLYING FOR IS A CLAIMS-MADE POLICY, AND SUBJECT TO ITS PROVISIONS, APPLIES ONLY TO ANY CLAIM FIRST MADE DURING THE POLICY PERIOD. NO COVERAGE EXISTS FOR CLAIMS FIRST MADE AFTER THE END OF THE POLICY PERIOD UNLESS, AND TO THE EXTENT, THE EXTENDED REPORTING PERIOD APPLIES.

DEFENSE COSTS, AS WELL AS ANY LOSSES AS DEFINED IN EACH APPLICABLE COVERAGE PART, REDUCE THE LIMIT OF LIABILITY AND ARE SUBJECT TO THE RETENTION (DEDUCTIBLE). PLEASE REVIEW THE POLICY CAREFULLY AND DISCUSS THE COVERAGE WITH YOUR INSURANCE AGENT OR BROKER.

I. GENERAL INFORMATION

1. a. The Applicant to be named in Item 1 of the Declarations (the Named Insured):

b. Street Address: City: State: Zip: Telephone: Fax: Website Address:

2. Proposed effective date of coverage being applied for:

3. Officer designated to receive correspondence and notices from the Insurer: Name: Direct Phone: Title: E-mail:

4. Years in Business:

- 5. a. Does the applicant use a written contract or agreement with all clients? Yes No b. Does an attorney review such contracts or agreements prior to use? Yes No c. Does the standard contract or agreement contain a limitation of liability clause? Yes No d. Does the standard contract or agreement indemnify the applicant from property damage, bodily injury or personal injury resulting from the transfer of hazardous substances? Yes No e. Does the standard contract or agreement contain an arbitration clause? Yes No f. Does the standard contract or agreement contain a customer warranty that they own property to be destroyed? Yes No g. Does the applicant's standard contract detail security procedures and specifications agreed upon by the applicant and client? Yes No

If "no", to questions 5a. through 5g. please provide details:

6. a. Does the applicant subcontract any professional services to fulfill contracts or engagements? Yes No

If "no", to question 6a, please skip questions 6b. through 6d. b. Do you require that all subcontractors are NAID certified? Yes No



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c. If "yes" please provide current mark received from certification audit:

AAA _____ AA _____ A _____

d. Does the applicant require proof of professional liability insurance from subcontractors? Yes No

If "no" to question 6b or 6d, please provide details: _____

II. FINANCIAL INFORMATION

1. As of the most recent fiscal year-end, please provide the following Applicant information:

a. Total _____
 Assets: -
 b. Total _____
 Equity: -
 c. Net _____
 Income: -

d. Gross _____
 Revenue _____

Current year	Last fiscal year	Project next
Projected		Fiscal year

2. Has the applicant at any time filed for Chapter 7 or Chapter 11? Yes No

If "yes" to question 2, please provide details: _____

III. EXPIRING COVERAGE INFORMATION

1. Please provide us with information about your current or prior E&O insurance:

Coverage	Limit	Retention	Retroactive Date	Premium	Carrier	Expiration Date
E&O						

IV. CLAIMS INFORMATION

1. Has the carrier, under any of the coverages listed above, indicated an intent not to offer renewal terms? Yes No

2. Within the last year has the applicant been involved in any fee disputes with any client? Yes No

3. After inquiry, has the Applicant, any subsidiary or any person associated with such entities for whom this insurance is being sought been the subject of disciplinary action by a regulatory agency or association within the last 3 years? Yes No

4. After inquiry, has the Applicant, any subsidiary or any person associated with such entities for whom this insurance is being sought, been the subject of or involved in any claim, written demand, notice, proceeding or litigation alleging or involving document destruction services within the last 3 years? Yes No

5. After inquiry, does the Applicant, Subsidiaries, Predecessor Firms or any of their executive officers, risk manager or any employee who is responsible for the Applicant's insurance or claim reporting have Yes No



knowledge or information of any circumstance or any allegation of contentions of any incident that may result in any claim being made against the Applicant, Subsidiaries or Predecessor Firms?

If "yes" to any of questions 1 to 5, please provide details: _____

NOTICE:

Providing information about a claim or potential claim in response to any question in any Part of this Application does not create coverage for such claim or potential claim. The Applicant's failure to report to its current insurance company any claim made against it during the current policy term, or to report any act, omission or circumstance which applicant is aware of which may give rise to a claim, before the expiration of the current policy may create a lack of coverage.

IV. DOCUMENT DESTRUCTION SERVICES PROFESSIONAL LIABILITY INFORMATION

1. Please list the percentage of revenue derived from the following client industry classes within the past 12 months:

Client industry class	Income -- % of Total Gross Revenue	Client industry class	Income -- % of Total Gross Revenue
Manufacturers		Medical	
Wholesale/Retail		Banking/Investment	
Advertising		Legal	
Government		Sports/Entertainment	
Education		Broadcasting	
Architect/Engineering		Other	

Other please describe: _____

- 2. a. Does the applicant perform background checks on perspective employees including criminal record search and employment verification? Yes No
- b. Are all employees required to sign a confidentiality agreement? Yes No
- c. Do all drivers meet the proper licensing requirements of the governmental jurisdiction including medical examination and drug screening? Yes No
- d. Does the applicant maintain a secured area that is strictly devoted to destroying media? Yes No
- e. Does the applicant have written policies and procedures in place devoted to controlling unauthorized access? Yes No
- f. Does the applicant maintain a secured holding area for records that are intended to be destroyed? Yes No
- g. Does the applicant maintain a monitored alarm system for their facility? Yes No
- h. Does the applicant maintain a closed circuit camera system covering all access points? Yes No
- i. Does the applicant maintain secured vehicles including lockable/securable cabs and lockable/securable fully enclosed boxes? Yes No
- j. Are all employees required to carry formal identification badges at all times? Yes No
- k. Does the applicant secure all material during transfer to prevent any loss from wind or other atmospheric conditions? Yes No



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If "no" to any of questions 2a. through 2k. please provide details: _____

3. Please provide the dimensions of material after shredding is completed: Width: _____ Length: _____

4. a. When do you plan on applying for National Association of Information Destruction Certification? _____

c. What grade level do you plan on applying for: AAA _____ AA _____ A _____

5. a. What was the average contract size the applicant entered into last year? \$ _____

b. What was the largest contract the applicant entered into last year? \$ _____

c. What is the percentage of plant based document destruction provided by the applicant? _____

d. What is the percentage of mobile on-site document destruction provided by the applicant? _____

6. Please provide the percentage of revenue associated with the type of media slated for destruction:

Paper _____ Negotiable Instruments _____
Reels of Magnetic Media _____ Other _____
Reels of Micrographic Film _____ Please Explain: _____
Microfiche _____

7. a. Does the applicant have a formal written procedure in place regarding HIPPA compliance to safeguard protected health information? Yes No

b. Does the applicant provide employees training with regard to HIPPA compliance as a business associate? Yes No

If "no" to 7a or 7b please provide details: _____

8. Does the applicant provide any other professional services besides document destruction? Yes No

If "yes" please provide details : _____

V. WARRANTY

To be completed by all applicants



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Applicant hereby declare, after diligent inquiry, that the information contained herein and in any supplemental applications or forms required hereby, are true, accurate and complete, and that no material facts have been suppressed or misstated. Applicant acknowledges a continuing obligation to report to the CNA Company to whom this Application is made (“the Company”) as soon as practicable any material changes in all such information, after signing the application and prior to issuance of the policy, and acknowledges that the Company shall have the right to withdraw or modify any outstanding quotations and/or authorization or agreement to bind the insurance based upon such changes.

Further, Applicant understands and acknowledges that:

- 1) Completion of this application and any supplemental applications or forms does not bind the Company to issue the policy;
- 2) If a policy is issued, the Company will have relied upon, as representations, this application, any supplemental applications and any other statements furnished to the Company in conjunction with this application;
- 3) All supplemental applications, statements and other materials furnished to the Company in conjunction with this application are hereby incorporated by reference into this application and made a part thereof;
- 4) This application will be the basis of the contract and will be incorporated by references into and made a part of such policy;
- 5) If a policy is issued, the limit of liability contained in the policy shall be reduced and may be completely exhausted by the payment of damages and claims expenses. In such event the Company shall not be liable for damages or claims expenses to the extent that such cost or amount exceeds the limit of liability of this policy;
- 6) If a policy is issued, claims expenses which are incurred shall be applied against the deductible or retention amount as provided in the policy;
- 7) Applicant’s failure to report to its current insurance company any claim made against it during the current policy term, or act, omission or circumstances which the Applicant is aware of that may give rise to a claim before expiration of the current policy, may create a lack of coverage.

Applicant hereby authorizes the release of claim information to the Company from any current or prior insurer of the Applicant or any Subsidiary or Predecessor Firm listed in this application. Application must be signed by duly authorized partner, officer or director of the Applicant.

The undersigned acknowledges that he or she is aware that defense costs reduce and may exhaust the applicable Limits of Liability. The Insurer is not liable for any loss (which includes defense costs) in excess of the applicable Limits of Liability.

FRAUD NOTICE – WHERE APPLICABLE UNDER THE LAW OF YOUR STATE

Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance or statement of claim containing any materially false information, or conceals for the purpose of misleading, information concerning any fact material thereto, commits a fraudulent insurance act, which is a crime AND MAY BE SUBJECT TO CIVIL FINES AND CRIMINAL PENALTIES (for New York residents only: and shall also be subject to a civil penalty not to exceed five thousand dollars and the stated value of the claim for each such violation.) (For Pennsylvania Residents only: Any person who knowingly and with intent to injure or defraud any insurer files an application or claim containing any false, incomplete or misleading information shall, upon conviction, be subject to imprisonment for up to seven years and payment of a fine of up to \$15,000.) (For Tennessee Residents only: Penalties include imprisonment, fines and denial of insurance benefits.)

This application must be signed by the Principal, Partner, Chairman of the Board or by the President.

Signed: _____	Title: _____
Print Name: _____	Date: _____

Please submit this application, when completed, signed and dated, to:

By Mail: WILLIS of ARIZONA, INC.
 Brett A. Benton
 11201 N. Tatum Blvd. #300
 Phoenix, AZ 85028

Phone: 800-933-6385
 Facsimile: 602-787-8040
 Email: brett.benton@willis.com